



INTT ADVISOR

YOU BELONG WITH INTT



**THE INDUSTRY'S PREMIER
AIRFARE PARTNER**

INTT ADVISOR!

INTRODUCTION

In an era marked by increased automation and impersonal interactions, the importance of human touch in the travel industry remains as vital as ever. Yet, amidst the labyrinthine codes of airfare, miles, and seat upgrades, where does the travel advisor fit in? Enter INT Terminal—a leader in travel management solutions that's redefining the role of the travel advisor, and in the process, significantly enhancing the traveler experience.

ABOUT OUR COMPANY

INT Terminal, established in 2012, is a reputable air travel company specializing in luxury, corporate, private, and leisure travel. We offer well-organized itineraries tailored to individual needs worldwide. Accredited with ARC, ASTA, and IATAN, we have strong partnerships with major aviation entities, providing an impressive fleet of luxury jets for corporate and leisure travel. We also provide training and support for travel agents, fostering independence and competence. Our approach ensures our loyal clients benefit from exceptional travel rewards and cost savings.

WHAT IS INTT ADVISOR?

INTT Advisor, an entity under INT Terminal Travel Group, is dedicated to providing services to travel agents and independent travel consultants to enhance their experience with clientele and strengthen their foundation.

We specialize in airfares





A PARTNERSHIP BEYOND TRANSACTION

YOUR AIRLINE PARTNER FOR AIRFARES

Any travel advisor knows that customer retention is critical. In a highly competitive landscape, the key to sustaining and growing your client base lies not just in the transaction but in the relationship you build. INTT Advisor aims to make this relationship more robust and more efficient. With a 24/7 Worldwide Control Center, we offer real-time updates and immediate action on travel irregularities.

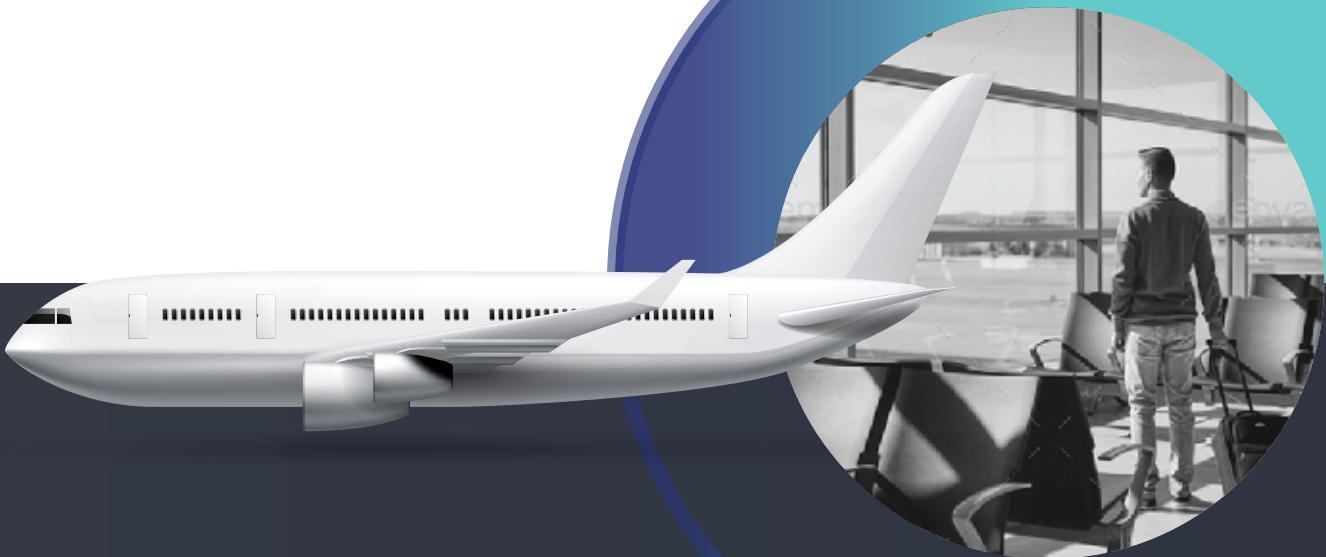


UNBEATABLE VALUE THROUGH EXCEPTIONAL SERVICE

EXCLUSIVE DISCOUNTS FOR TRAVEL AGENTS WITH INT TERMINAL

When it comes to air travel, quality and affordability can go hand in hand. At INTT Advisor, we specialize in offering premium service without the premium price tag. Our team of experts works diligently to find the most optimal flight options for you and your clients. But we don't stop there; we also provide exclusive discounts that are not available through other channels.

Moreover, not only do we help you discover the most cost-effective airline options, but we also offer lucrative commission on qualified ticket sales. Partnering with INTT Advisor means unlocking a realm of value for both you and your clients—exemplary service, unmatched discounts, and commission opportunities—all rolled into one seamless experience.



EFFORTLESS TECHNICAL DELAY HANDLING

PRIORITIZING TRAVELER'S SAFETY AND CONVENIENCE

While technical delays are an inevitable aspect of air travel, they don't have to lead to logistical chaos. The moment your clients are faced with issues such as flight cancellations, prolonged delays, or missed connections, our team springs into action. Safety and convenience are our top priorities, and we aim to offer options that go beyond what airlines typically provide.

We offer an array of alternative solutions tailored specifically to your clients' individual needs, ensuring that their travel plans remain as seamless as possible. To expedite the process, we sidestep the long queues at airline service desks, directly intervening to resolve issues for travelers affected by delays.

Through our streamlined ticket exchange procedures and carefully curated alternative flight options, we make sure your clients reach their destination with minimal disruption and stress.



PROACTIVE WEATHER DELAY MANAGEMENT

RESPECTING MOTHER NATURE, WHILE ENSURING YOUR JOURNEY CONTINUES SMOOTHLY

Weather delays may be beyond human control, but your response to them doesn't have to be reactive. Our state-of-the-art system diligently monitors weather conditions days before your flight, offering you up-to-date forecasts that could impact your travel plans.

Stay ahead by opting for real-time flight status updates. If adverse weather conditions are predicted later in the day, we can help you secure an earlier flight. If leaving the night before is a better option, we'll arrange that as well.

Should your flight face cancellation due to severe weather conditions, our team acts swiftly to provide accommodations, effectively saving your clients from the hassle of queuing up at customer service desks. With our proactive approach, weather delays are less of a disruption and more of a manageable hiccup, allowing travelers to proceed with their journeys with minimal stress.

MILEAGE UPGRADES AND REAL-TIME QUEUE MONITORING

STRATEGIC ELEVATION OF YOUR CLIENTS TRAVEL EXPERIENCE

Why gamble on seat upgrades when you can play it smart? Our specialized team diligently monitors upgrade availability, offering your clients real-time information on their chances of upgrading to a better seat. Know who's ahead of your clients in the queue and what their options are, long before they step into the airport terminal.

Seat upgrades are not just about added comfort; they're a well-calibrated blend of art and strategy. Elite frequent flyers may appear to enjoy "free" upgrades, but in reality, these perks are usually the culmination of sustained loyalty and meaningful financial contributions to a specific airline. However, your clients don't need to be part of this elite club to move up the seating chart. Many airlines allow upgrades using accumulated miles on eligible tickets.

Our services stretch beyond the basics. We provide you and your clients with comprehensive guidance on how to strategically use miles for upgrades across major U.S. airlines, including intricate details on pricing and flight eligibility. Moreover, we assist you in evaluating if such upgrades are a prudent financial decision for your clients.

Skip the guesswork and elevate your clients' travel experiences with our meticulous, real-time monitoring and tailored advice.





EXPERT MILEAGE CREDIT CARD POINTS MANAGEMENT ELEVATE YOUR CLIENTS REWARDS STRATEGY

Navigating the intricate landscape of airline miles and credit card points can be a daunting task. That's where INT comes into play, offering expertise to demystify the complexities and unlock the best value from your clients' miles and points. After all, the ultimate objective of accumulating these rewards is to redeem them for something meaningful, be it an exotic vacation or a simple weekend retreat.

For those unfamiliar with the redemption process, it can be quite overwhelming at first. Your clients may be baffled by an array of options and unsure about getting optimal value for their hard-earned points and miles.

Understanding the nuances of different types of rewards, deciphering airlines' and hotels' pricing strategies for awards, and knowing the mechanics of point redemption are all crucial. Our service provides an in-depth guide covering these aspects, making the redemption process transparent and manageable.

With INT, your travel agency can assure clients of informed, value-optimized redemptions that make every point count. And in a competitive landscape, this could be the differentiating factor that keeps clients coming back to you, time and time again.

DMC IN SRI LANKA

AN EXCLUSIVE ADDITION TO OUR ADVISORS

Beyond these initiatives, INT Terminal operates as a Destination Management Company (DMC) in Sri Lanka, specializing in the promotion of wellness tourism. This facilitates individuals in experiencing mindfulness within Sri Lanka's captivating natural settings. These efforts are advanced through INTT Leisure, an entity dedicated to mindfulness-based tourism. Our primary objective at INTT Leisure is to advocate for the genuine mindfulness traditions deeply rooted in Sri Lankan heritage, guiding you to the very places where these profound practices have flourished.

MINDFULNESS TOURISM

WHY SRI LANKA?

The Natural beauty of Sri Lanka

Sri Lanka's stunning natural scenery, featuring lush mountains, pristine beaches, and ancient rainforests, provides an ideal backdrop for mindfulness practice, fostering a deep connection with nature. Amid this breathtaking landscape, individuals can find serenity and let the environment enhance their mindfulness journey. With picturesque mountains for introspection, tranquil beaches for self-reflection, and age-old rainforests for inner peace, Sri Lanka offers a unique opportunity for mindfulness practitioners to immerse themselves in nature and establish a profound connection with their surroundings.

Drawing Inspiration from Its Deep-Rooted History

The island's deep-rooted history of mindfulness practice, dating back to the time of the Buddha, creates a profound and authentic atmosphere for seekers of inner peace. With numerous temples and monasteries dotting the landscape, Sri Lanka provides a traditional setting where mindfulness can be learned and experienced firsthand.

Guiding the Path to Inner Calm

Experienced teachers and meditation centers stand ready to guide practitioners on their transformative journey towards inner calm. This serene setting allows individuals to fully embrace mindfulness in its genuine essence. Immersed in the tranquil surroundings and the wealth of mindfulness knowledge, Sri Lanka offers a unique opportunity to connect deeply with the practice and find solace amidst the island's timeless wisdom.





AMY ZEBELA

AZ travels



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I have been working closely with the exceptional air team at INT Terminal, led by Gamini Hewawasam, for the past seven years. Gamini and his team have consistently demonstrated qualities that make them stand out in the industry. Their ability to think outside the box and come up with innovative solutions is impressive. Additionally, they understand the importance of timely communication, and are able to swiftly adapt to unexpected changes. However, what truly sets INT Terminal apart is their exceptional care and consideration for their clients, and mine. They are responsive 24 / 7 and provide valuable emergency support for clients in travel. The team consistently exceeds expectations. INT Terminal is a valuable asset to every travel agent and client they work with.

ANOUK THIEAUT

Meeting Affairs



I felt quite apprehensive about booking plane tickets for my VIP group, but from the outset, Gamini alleviate my concerns and instilled confidence in the planning process. Working with him was a genuine pleasure he was consistently available and remarkably swift in implementing all the necessary changes. Without his assistance, organizing my event would have been a daunting task. Gamini proved to be a reliable partner, and I am eagerly anticipating our future collaboration.



JOHN PARKS

Fairfield Travel Center



For the past 15 years I have relied heavily on Gamini Hewawassam and his staff at INT Terminal for our international corporate and leisure air travel. During this period, I was able to increase my sales significantly and successfully maintain my customer base. Gamini provided the service to my customers so effectively, in so many situations, it that can't be overstated. He was always able to find competitive fares along with care to our customer's airline choice and best routing available for our VIP customers. I consider him a REAL partner of our agency, as he would go to any lengths to care for our customers. In so many instances Gamini would intercede for our mutual customers at any day or time to assist them in their time of need! I can honestly say that my time working with Gamini has made my life much easier.





Dr. GB Hewawasam | PhD | CTIE | MBA
CEO & Airline Consultant

Forbes | Coaches
Council

2024
OFFICIAL MEMBER

As an expert in the airline industry with over 20 years of experience, Dr. Gamini Hewawasam has demonstrated his global leadership capabilities by simultaneously leading multiple companies located in opposite parts of the world. He possesses extensive knowledge of air tariffs, flight operations, and customer care. He has utilized his experience and expertise to develop the unparalleled service of INT Terminal and serve various airlines as an advisor. His innovative approaches have enabled INT Terminal to ensure customer satisfaction and successfully navigate through the challenging times of the airline industry.





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SUMMARY

In a world where travelers are often left to the mercy of automated systems and complex algorithms, INTT Advisor is a breath of fresh air. By empowering travel advisors with real-time information, proactive services, and exclusive perks, we're not just simplifying travel; we're elevating it.

So the next time you ponder the role of the travel advisor in the age of digital transactions and automated customer service, remember that with the right partner, the sky is not the limit—it's just the beginning.



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